




SPIRIT OF SUCCESS

ADVANCEMENT PROGRAM

\$3,690.00 is our average sale. The following chart shows earnings for doing 2-3 dinners per week and making 2 sales per week.

<p>1st level</p> <h3 style="text-align: center; text-decoration: underline;">ASSOCIATE TRAINING</h3> <table style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 50%; vertical-align: top; padding: 5px;"> <p style="text-align: center;">PHASE I</p> <p>You ride along with a sponsor and observe 4 dinners within 15 days</p> <p>Watch dinner training video</p> <p>You earn 5 % profit on all sales</p> <p>You earn a 500 bonus when 3 sets sold in 4 dinners</p> </td> <td style="width: 50%; vertical-align: top; padding: 5px;"> <p style="text-align: center;">PHASE II</p> <p>You assist sponsor on the 5th & 6th dinner</p> <p>You do dinners 7 - 10 on your own under sponsor's supervision within 15 days</p> <p>You earn 10% profit on all sales</p> <p>You earn a 500 bonus when 3 sets sold in 6 dinners</p> </td> </tr> </table> <hr/> <p> $\\$3,690.00 \times 3 \text{ sets} = \\$11,070.00$ $\\$3,690.00 \times 3 \text{ sets} = \\$11,070.00$ $\\$11,070 \times 5\% = 553.50 + \\500.00 $\\$11,070 \times 10\% = 1107.00 + \\500.00 =\$1,053.50 =\$1,607.00 </p> <p>Total profit in 30 days of training w/bonus = \$2660.50</p>	<p style="text-align: center;">PHASE I</p> <p>You ride along with a sponsor and observe 4 dinners within 15 days</p> <p>Watch dinner training video</p> <p>You earn 5 % profit on all sales</p> <p>You earn a 500 bonus when 3 sets sold in 4 dinners</p>	<p style="text-align: center;">PHASE II</p> <p>You assist sponsor on the 5th & 6th dinner</p> <p>You do dinners 7 - 10 on your own under sponsor's supervision within 15 days</p> <p>You earn 10% profit on all sales</p> <p>You earn a 500 bonus when 3 sets sold in 6 dinners</p>	<p>2nd level</p> <h3 style="text-align: center; text-decoration: underline;">CONSULTANT</h3> <p style="text-align: right;">You  1 Recruit</p> <p>You must sponsor 1 Recruit and he must finish phase I and phase II and then you receive 15% profit on all personal sales</p> <p style="text-align: center;"> $\\$3690.00 \times 8 \text{ sets/month} = \\$29520.00 \text{ gross sales/month}$ $\\$29520.00 \times 15\% = \mathbf{\\$4428.00 \text{ profit}}$ </p> <p style="text-align: center;"> Your recruit selling 2 sets per week = 8 per month 8 sets X 1 = \$800 in bonuses </p> <p style="text-align: center;"> $\\$4428.00 \text{ monthly profit} + \\800.00 bonus \$5,228.00 profit </p> <p style="text-align: right;">You receive \$100 bonus for every set sold by your recruits paid weekly</p>
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<p>3rd level</p> <h3 style="text-align: center; text-decoration: underline;">SENIOR CONSULTANT</h3> <p style="text-align: right;">You  3 Recruits Total</p> <p>You must sponsor 2 new Recruits</p> <p>Deliver 30 sets of cookware within 4 consecutive months (you and your group)</p> <p>You receive 20% profit on all personal sales</p> <p style="text-align: center;"> $\\$3690.00 \times 8 \text{ sets/month} = \\$29520.00 \text{ gross sales/month}$ $\\$29520.00 \times 20\% = \mathbf{\\$5904.00 \text{ profit}}$ </p> <p style="text-align: center;"> Your recruits selling 2 sets per week = 8 per month 8 sets X 3 = \$2400 in bonuses </p> <p style="text-align: center;"> $\\$5904.00 \text{ monthly profit} + \\2400.00 bonus \$8304.00 profit </p> <p style="text-align: right;">You receive \$100 bonus for every set sold by your recruits paid weekly</p>	<p>4th level</p> <h3 style="text-align: center; text-decoration: underline;">GROUP MANAGER</h3> <p style="text-align: right;">You  6 Recruits Total</p> <p>You must sponsor 3 new Recruits</p> <p>Deliver 40 sets of cookware within 4 consecutive months (you and your group)</p> <p>You receive 25% on all personal sales</p> <p style="text-align: center;"> 4% Override Bonus Your 6 Recruits selling 8 sets each= 48 sets $\\$3,690.00 \times 48 \text{ sets/month} = \\$177,120.00 \text{ total month sales}$ (Total monthly group sales not including your own) </p> <p style="text-align: center;"> $\\$177,120.00 \times 4\% \text{ override} = \\7084.80 </p> <p style="text-align: center;"> $\\$7380.00 \text{ monthly profit} + 4\% \text{ override}$ \$14,464.80 profit </p> <p style="text-align: right;">You receive a 4% override. You must be doing a minimum of 8 dinners per month to receive override.</p>
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